



DR. AKASH RAI



akashrai5592@gmail.com
drakashrai5@gmail.com

+91-8707695762



AYODHYA



linkedin.com/in/https://www.linkedin.com/in/akash-rai-0150111

DoB - Aug - 05 – 1992

Hobbies – Travelling,
Consulting, Research

HONORS & AWARDS

- Awarded Ph.D. best thesis in International Conference (2024)

Agri-meet foundation U.P.

- 1st position - spotting competition in Workshop on “Awareness Generation of plant Biodiversity Through School Gardens”. (12/2008)

Jeevaniya Society, Lucknow with Regional Science City, Lucknow Sponsored by Rashtriya Vigyan Evam Proudhyogiki Sanchar Parishad (Department of Science and Technology, New Delhi.

- 2nd price in Kabaddi at regional level (09/2006)

Held at Kendriya Vidyalaya, Azamgarh

CERTIFICATIONS

- CCC - NIELIT
- DCA 02- BCSM
- CDM - NCDEX
- Content Writing- Unboxing Art
- 6 Conference, 3 Workshops, and 4 Webinars

LANGUAGES

- Hindi – Proficient
- English- Proficient
- Sanskrit – Intermediate

SKILLS

Teaching, Research, MS Office, Interpersonal Communication, Public Speaking.

To secure a position as an **Assistant Professor** where I can utilize my expertise in **Agribusiness Management, Agricultural Marketing, and Value Chain Analysis** to contribute to academic excellence, foster student development, and engage in impactful research, thereby supporting the institution's vision of innovation and growth in education and industry collaboration. I have **10 Research Articles** publication's, **4 seminar's** presentation, **4 book chapters** publication's and **1 patent** publication.

WORK EXPERIENCE

Aug 2024 - Continuing **Assistant Professor (Guest faculty)**

Acharya Narendra Dev University of Agriculture and Technology (ANDUAT).

- Developed and spearheading the launch of a **Post Graduate Diploma (PGD) in Agri-Tourism**, aimed at promoting sustainable rural tourism and agribusiness entrepreneurship.
- Deliver lectures on assigned topics in Agri Economics. Develop and teach courses on agricultural economics, policy, marketing, and trade. Prepare and distribute course materials, notes, and assignments.
- Conduct seminars, workshops, and discussions. Evaluate student performance through quizzes, assignments, and exams.
- Conduct research in agricultural economics, publishing papers in reputable journals. Participate in conferences, seminars, and workshops. Contribute to institutional research projects and reports.

Oct 2017 – May 2020 **Manager (Family Owned Business)**

V.K. Medical Store

- Manage Daily Store Operations.
- Supervise staff (pharmacists, technicians, sales representatives). Maintain inventory levels and optimize stock management.
- Ensure compliance with regulatory requirements (e.g., licensing, quality control). Monitor sales performance and implement strategies to boost revenue.

EDUCATION AND QUALIFICATION

• Dec 2024 - Feb 2025 **UGC NET Qualified**

• Oct 2020 - Feb 2024 **Ph.D. in Agri-Business Management (ABM)**

Sam Higginbottom University of Agriculture, Technology and Sciences, Prayagraj (Allahabad)

• Aug 2015 - Sep 2017 **Master of Agri-Business Management (MABM)**

Banaras Hindu University, Varanasi, Uttar Pradesh

• Aug 2010 - Jun 2015 **Bachelor of Science in Agriculture (B.Sc. Ag.)**

Veer Bahadur Singh Poorvanchal University, Jaunpur

• Jul 2008 - May 2010 **Intermediate**

Kendriya Vidyalaya, Aliganj, Lucknow, Uttar Pradesh

• Apr 2006 - May 2008 **Matriculation**

Kendriya Vidyalaya, Ballia, Uttar Pradesh

RESEARCH EXPERIENCE

• May 2016 - July 2016 **Summer Internship Project**

Adama India Pvt. Ltd., Hyderabad

Title- *Customer need Analysis to Create Customer Centric Strategies.*

• Jan 2017 - Sept 2017 **Master Project Work**

Title - *Economics of Soyabean Production in Districts of Madhya Pradesh.*

• Mar 2021 - Feb 2024 **Ph.D. Thesis Project**

Title- *Study on Marketing Practices of Agri-input Sector in Ballia District of Uttar Pradesh.*